

Amendments to the Claims:

This listing of claims will replace all prior versions, and listings, of claims in the application:

Listing of Claims:

1. (Currently Amended) A computer-implemented method for modeling cost, comprising the steps of:

receiving sales data data, cleaning the sales data and generating imputed variables;

receiving cost data; and

estimating cost per unit of product from the sales data data, the imputed variables and the cost data.

2. (Currently Amended) The computer-implemented method, as recited in claim 1, wherein the determining the cost per unit of product comprises estimating inventory space in the store used by the product, which is estimated from sales data indicating volume of sales of the product and cost data indicating the frequency of product delivery.

3. (Currently Amended) An apparatus for modeling costs, useful in association with an optimization engine, wherein the optimization engine is configured to receive input from the apparatus, and wherein the optimization engine is further configured to generate a preferred set of prices, the apparatus comprising:

an econometric engine for receiving sales data, cleaning the sales data and generating imputed variables; and

a financial engine for receiving imputed variables from the econometric engine, receiving cost data, generating a cost model, and outputting the cost model to the optimization engine.

4. (Original) The apparatus, as recited in claim 3, wherein the financial engine estimates inventory space in a store used by a product from the sales data and delivery data.
5. (New) The computer-implemented method, as recited in claim 1, wherein the imputed variables include at least one of a seasonality variable, a promotional variable and a cross-elasticity variable.
6. (New) The apparatus, as recited in claim 3, wherein the imputed variables include at least one of a seasonality variable, a promotional variable and a cross-elasticity variable.